

University of Pisa

MSc in Computer Engineering

Systems for Strategic Management and Support

LECTURE 22

<http://www.iet.unipi.it/m.cimino/ssms/>

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EXAM

- **Interview on the tasks done in the group project (70%)**
- You will be given a score from 1 to 21 for your role in the group project. To this aim, the following aspects will be considered:
 - in your project report, make a clear distinction between shared and personal contributions
 - in your project report, assure an evident connection between the methodology adopted in the project and your journal of activities
 - assure the best support to your work group by studying in deep the topics you are responsible for (by taking into account both the related course slides and the related pages in the reference book)
- **Assessment of the knowledge about the course program (30%)**
- Questions are posed to the student in written form, on the methodological subjects covered by the course slide. To this aim, an identifier is given to each paragraph of the methodology in the course slide. You will be given a score from 1 to 9 related to knowledge of this subject.

GROUP PROJECTS: ESTABLISHING A COMMON STRATEGY

- Outcome of the brainstorming:

- PROBLEMA DEL RATING DI AZIENDE CHE NON HANNO AVUTO ANCORA UNA COMMESSA. SE HANNO PRODOTTI NUOVI VERRANNO SELEZIONATI, SE HANNO PRODOTTI UGUALI AGLI ALTRI OCCORRE DARE IN QUALCHE MODO UNA VISIBILITA'
- EVITARE DI INTRODURRE IL CONCETTO DI “MALUS”, CHE POTREBBE SOFISTICARE IL CONCETTO DI RATING EFFETTUATO TRAMITE I FEEDBACK
- FORNIRE FEEDBACK SOLO IN MODO STRETTAMENTE CONNESSO AD UNA SPECIFICA ISTANZA DI WORKFLOW, EVITARE UN FEEDBACK CUMULATIVO O CON VALENZA GENERALE
- EVENTUALMENTE DARE LA POSSIBILITA' DI AUMENTARE IL NUMERO DI RISULTATI, PER CONSENTIRE AD UN CLIENTE/AZIENDA DI SELEZIONARE AZIENDE CHE NON HANNO ANCORA COMMESSE, MA CHE SONO CONOSCIUTE PER ALTRE VIE